

# FOREWORD FROM THE CHAIRMAN

The quintessence of a corporate foundation is to bring to civil society some of the core values which have contributed to the success of the founding company. We believe these values can bear equally beneficial fruit for those whose lives are affected by unfavourable constraints and circumstances such as poverty, handicap, lack of proper health care, lack of education and social marginalisation. The Trafigura Foundation's second year of operation has seen this vision clearly materialise, and it has demonstrated that what may once have been seen as mere wishful thinking was actually eminently sensible and relevant.

Trafigura's values are about being respectful, committed, energetic in all it undertakes and sensitive to cultural diversity. We believe everyone should have the opportunity to reach their full potential and enjoy self-fulfilment. The 30 or more programmes which have been supported by the Trafigura Foundation throughout the world in 2009 are, in their objectives and achievements, perfect examples of these values: respect for the communities in which Trafigura operates; commitment to improve the lives of the most vulnerable; energy in delivering results the right way and in a timely manner; and cultural sensitivity by adapting to the local ways of life. Through its involvement in education, health care, social inclusion, rural development, environmental issues and, whenever necessary, post-disaster recovery, it is plain for all to see the Trafigura Foundation's genuine dedication to helping the under-privileged overcome their circumstances and reach their full potential.

But while caring for vulnerable communities is of course fundamental to the work of the Foundation, we nonetheless see our purpose going somewhat further. Beyond our financial contribution we want to raise awareness among almost 3,000 Trafigura group employees of the major development issues that concern the modern world, and to get them involved as actively as possible. In this regard, results have far exceeded expectations. The number of Charity Committees which have been established in our main offices, the abundance of spontaneous initiatives taken on behalf of local charities and the interest shown in the Foundation's undertakings is something in which we take much pride. This indisputable "caring side" of Trafigura people, regardless of where they work and in which capacity, shows that our values are more than just a corporate vision: they form the basis of everyone's professional life in Trafigura.

Our final words go to the Trafigura employees, as well as to all of the partners with whom we have been working this year – we offer them all our warm gratitude for their dedication and their achievements.

Graham Sharp

Chairman, Trafigura Foundation

## **VISION**

The Trafigura Foundation was inspired by a desire to consolidate the charitable and community-oriented actions of Trafigura employees around the world and to encourage, support and develop these activities. To this end, the Foundation aims to provide a bridge between people: those in unfortunate circumstances who need support and those who understand their needs and are willing and able to help them. Making this connection is central to the Trafigura Group's philosophy of development and selffulfilment for all. The link to the Group's staff is key to our philanthropic activities and the Foundation develops its projects in close cooperation with the Charity Committees in our main offices, which are set up by the employees themselves who volunteer to support local charities and initiatives.

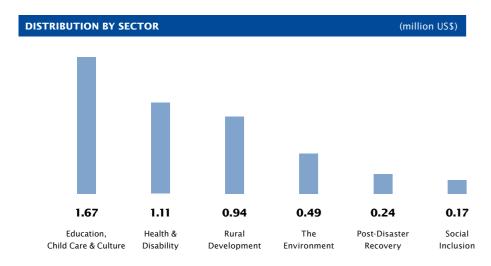
The Foundation provides financial assistance in a number of different areas: education, child care, the environment, health, rural development, social inclusion and even post-disaster recovery. But always beyond the support granted by the Foundation to these various projects is the encouragement of Trafigura's own employees. This can mean supporting their existing social responsibility interests by making a donation or a grant, or it can mean making them aware of, and hopefully getting them involved in, the activities undertaken by the Foundation. The criteria we use to decide which programmes to support are slanted heavily towards the potential for our staff to be involved.

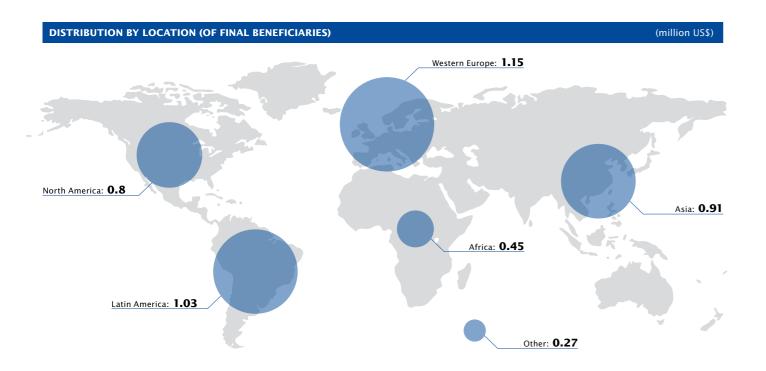
Often our partnerships spring from an established interest or involvement by local Trafigura employees; but equally gratifying is the fact that more and more staff are motivated by the work of the Foundation and are getting involved through local complementary fundraising activities, other volunteer work, field visits or simply attending project presentations by the charity concerned. As the Foundation enters its third full year of activity the agenda is already very active and extremely diverse, but the scope for further good work remains excitingly plentiful.



## **KEY FIGURES 2009**

Under the management of the Trafigura Foundation, the Trafigura Group granted a total of US\$4.71 million to charitable and philanthropic initiatives all over the world during 2009. Almost US\$9 million is already pledged in forward commitments for 2010-2014.







## **PROJECTS OVERVIEW**

## **Education** & Child Care

#### The New Orleans Centre for Creative Arts (NOCCA), USA

The Trafigura Foundation started supporting NOCCA in New Orleans in 2007 during their rebuilding efforts after Hurricane Katrina. NOCCA is one of the most prominent pre-professional arts conservatories in the US, open to the most talented and motivated students, regardless of their financial means. A total of US\$1,125,000 was pledged by the Foundation during the period 2007-2009. Our donation was established as a "Challenge Grant", to be matched by donations from other sources such as corporations, foundations or individuals. By the end of 2009, the matching goal was exceeded by almost US\$150,000, thus enabling NOCCA to move ahead with their expansion and academic development plans. An additional sum was granted to assist talented and motivated students with insufficient financial resources to pay for their schooling fees and transportation costs. More than 100 students have benefited from such financial aid.

#### Teach For America (TFA), USA

The Trafigura Foundation started its financial support for Teach For America (TFA) in New Orleans in 2008, in the aftermath of Hurricane Katrina, in order to help the resumption of operations at local schools which had been severely hit, both in terms of their infrastructure and their teaching staff. TFA's mission is to build a national corps of outstanding recent college graduates of all academic majors and career interests. The graduates commit two years to teach in urban and rural public schools and become leaders in the effort to expand educational opportunity in the USA. Convinced by TFA's philosophy and modus operandi, and moreover by their proven track record of achievement and success, the Foundation decided to commit US\$1,050,000 over three years with TFA (2009-2011), split in equal shares for the New Orleans, Houston and Connecticut chapters. By funding the two latter chapters, we hope to develop a real impetus with our Charity Committees in Houston, Texas and Stamford, Connecticut.

#### Palestine Association for Children's Encouragement of Sports (PACES), Palestine

PACES offers sports opportunities to Palestinian boys and girls aged eight to sixteen, providing them with constructive, team-building and healthy activities which are difficult to find elsewhere in the country. PACES helps to take children off the streets, where they can easily be caught in the prevailing regional violence, giving them educational support and transmitting a number of values essential to their future lives.

The social status of girls is also enhanced by PACES' non-discriminatory gender approach. To date, more than 5,500 children in some 30 cities all over Palestine benefit from PACES programmes and activities.

Thanks to the Trafigura Foundation's support, PACES was able to send a group of 40 young girls and boys to an international youth sports tournament in Norway in the summer of 2009. In addition, the Foundation also contributes to coaching costs in Palestine and to a "coaching-of-coaches" programme run by Dutch professional football coaches who trained their Palestinian counterparts during the final months of 2009. The Foundation has supported PACES since 2008 and continued support has been pledged until 2012.

#### Saint Boniface School, Lubumbashi, Democratic Republic of Congo

In a partnership that began in 2008 under the supervision of the Trafigura office in Lubumbashi, further funds were donated in 2009 for the rehabilitation and complete refurbishment of this school, bringing the total contribution by the Trafigura Foundation over two years to almost US\$450,000. Attended by around 1,000 children, the school was inaugurated on 12 November 2009.

#### Lotus Children's Centre, Ulaanbaatar, Mongolia

The Lotus Children's Centre is a Mongolian non-profit organisation working with vulnerable children, young people and families, providing them with shelter, food and education. It cares for approximately 100 abused, orphaned or abandoned children and teenagers. A special emphasis is put on the preparation of the "post-care" life of the young adults in Lotus's care, who receive continued support to help them find employment and tertiary education placements. The Trafigura Foundation is supporting Lotus for a three-year period (2009-2011).

#### Mongolian Children's Aid Foundation (MCAF), Ulaanbaatar, Mongolia

Working closely with the Lotus Children's Centre in Ulaanbaatar (see above), MCAF has undertaken to build cleaner, healthier and more salubrious premises on the outskirts of the Mongolian capital for the children under Lotus's care. In spite of the economic situation in the country and the extremely rigorous climatic conditions, work on this major construction project is on schedule and the children should be able to move in to their new home by the end of 2010.

#### Instituto Fazer, Rio de Janeiro, Brazil

The Instituto Fazer in Rio de Janeiro provides support to 300 children from under-privileged families, offering social and child care services through four main avenues:

- A day care centre for the children of working mothers; here,
   50 children are given educational support, medical care and nutritional attention
- A cultural programme, whereby the institute arranges visits to museums, art galleries and cultural events for children and teenagers from six to eighteen years of age, who otherwise would have no access whatsoever to culture
- A sports programme, which provides free regular tennis classes, as well as the necessary equipment, for more than 60 children who would otherwise never have the opportunity of practising this sport, or any other sports
- In addition to their directly operated activities, Instituto
   Fazer provides financial support to other similarly minded charities in and around Rio

The Trafigura Foundation is committed to the Instituto Fazer until 2012.

#### United World College of South East Asia (UWCSEA), Singapore

The Trafigura Foundation's support for UWCSEA, which began in 2008 and is channelled through the Singapore office Charity Committee, contributes to scholarships for three Indonesian students from Banda Aceh, enabling them to follow undergraduate studies at the university. Our commitment to each student is for three years. This project is a legacy of our initial involvement in Banda Aceh province following the 2004 tsunami.

#### Lucerne Symphony Orchestra (LSO), Lucerne, Switzerland

Alongside its traditional musical and concert activities, the LSO has developed an original approach to introducing classical music and musical education to people who, for socio-economic reasons, would otherwise never have any such opportunity. The project enables marginalised children to form a close and interactive relationship with music and with the artists involved. It allows them to experience music directly during musical workshops or by attending concerts, or to get a better understanding through lectures and interactive workshops of a variety of music-related issues such as composition and interpretation.

The project involves not only the LSO musicians but artists from a variety of cultural areas such as producers, dancers and composers as well as music teachers and students from the Lucerne University for Applied Sciences and Arts. The Trafigura Foundation is committed to the LSO on this programme from 2009 until 2011.

#### Graine d'Affection/Nuestro Hogar, Quito, Ecuador

Graine d'Affection, a Geneva-based NGO, supports and promotes Nuestro Hogar, a child care centre located close to Quito, Ecuador, sheltering some 30 vulnerable children, either abandoned or rejected. The centre works at re-establishing them under the care of their parents, whenever possible. Thanks to the dedication of the team in charge of the children and the loving environment provided, and thanks also to the close follow-up and guidance of the families whenever a reunification with a child takes place, Nuestro Hogar's success rates make the centre a reference point for the country and even abroad. The Trafigura Foundation made its first contribution to the centre in 2008 and has committed further pledges up to 2011.

#### Association François-Xavier Bagnoud International (FXB-International), Witbank, South Africa

FXB-International has developed several after-school programmes in South African townships which aim at breaking the cycle of AIDS, poverty and family violence through psycho-social and educational support, empowering young people with social and life skills. The after-school programmes, led by educators and social workers, provide a stable and secure environment where teenagers can receive educational support and tutoring; training in HIV and sexual disease prevention and awareness; financial planning; and social counselling. The programme takes a comprehensive approach to young people's well-being and willingness to learn. They are also provided with nutritional support, as well as school supplies and uniforms. The Trafigura Foundation is committed from 2009-2011 to FXB's after-school programme in Witbank, near Johannesburg, which serves some 100 teenagers.

#### **Other Education & Child Care Donations**

- The Fundación Cimientos, Argentina. A foundation active in the field of education for children from economically disadvantaged families.
- The Lee Next Step Fund, USA. The Lee High School is a public school operating in a destitute neighbourhood of Houston, Texas with very low academic results. Seventy-five per cent of the students have English as a second language and 90 per cent come from families at or below the poverty line. The Lee Next Step Fund has developed "Fantastic Learning Opportunities", which are offered to motivated students to widen their out-of-school experiences, with a view to increasing their chances of success in their educational path.
- Sparrow's Nest, Latvia. A US-based charity running an orphanage for orphaned, abandoned or neglected children in Latvia.



#### Case Study

#### **Teach For America**

In 2007 the Trafigura Foundation, seeking a community organisation to partner with in the Greater New Orleans region following the devastation of Hurricane Katrina, discovered the efforts of Teach For America-Greater New Orleans.

Seeing that Teach For America-Greater New Orleans was maximizing the opportunity to rebuild the public education system destroyed by the storm, the Trafigura Foundation decided that these were efforts they wanted to support. Not only would supporting Teach For America-Greater New Orleans help the Greater New Orleans community by working towards the day when every child had the opportunity to receive an excellent education, but these efforts would also serve as a model for other public school systems which were struggling with the issues that the achievement gap in the United States poses.

"The support of the Trafigura Foundation has allowed us to exponentially increase the sheer number of outstanding teachers that Teach For America is able to bring into the Greater New Orleans community," said Kira Orange Jones, executive director of Teach For America-Greater New Orleans. "Approximately 500 Teach For America teachers taught in Greater New Orleans schools during the 2009-10 school year, up from about 80 teachers a year ago. In addition, the leading support of the Foundation acted as a



catalyst for the region, helping us to secure gifts from other philanthropic leaders in the community and allowing us to fuel our growth in its entirety."

Following two successful years of partnership with Teach For America-Greater New Orleans, the Trafigura Foundation decided to support the efforts of Teach For America in the other two regions of the United States where Trafigura is based, namely Houston and Connecticut. "The trust and faith of the Foundation in our efforts to increase student achievement in the local community were not misplaced," said Kira Orange Jones. "Since the storm, average School Performance Scores in the community have increased by 25 per cent and the number of failing schools has been cut in half; this is a systemic trend that we are eager to see occur in the other regions where the Trafigura Foundation has begun to support our efforts.

"And thanks to all of these advances as a result of the Trafigura Foundation's support, we are also seeing an increased number of Teach For America alumni who choose to stay in the region and become school leaders. We believe this has been a primary factor in the significant improvement of school performance in our community. The Trafigura Foundation and Teach For America share an ambition to give individuals the opportunity to develop and reach their full potential. We look forward to continuing to work with the Trafigura Foundation to ensure that one day, all children in this nation will have the opportunity to attain an excellent education and therefore an equal chance in life."



## The **Environment**

#### Initiative Développement, Yunnan Province, China

This project is designed to install methane-producing biogas tanks in two remote and rural communities in Zhaotong district, in the north-east of the Yunnan province. The overall purpose, beyond making available cheap methane from organic waste for household purposes (lighting, heating, cooking), is to improve the living conditions and family income of these communities, to stimulate local initiatives for development and to contribute to the improvement of the environment. Last year saw the programme reach its cruising speed, and by the end of 2009 some 200 biogas tanks had been built, serving as many households.

The project now aims to have a total of 2,200 tanks in use by 2014. Furthermore, it is currently undergoing certification for its carbon-compensation scheme, meaning that it will eventually generate a significant income from the CO2 savings generated by the use of biogas. The Trafigura Foundation funded the start-up phase over 2008 and 2009, and it has now committed further funds for the consolidation stages in 2010 and 2011.

#### Planète Urgence, Indonesia and Mali

Planète Urgence, based in Paris, is an NGO specialising in environmental and development issues. Their reforestation programme, within the overall framework of the Green Belt Movement and the United Nations Environmental Programme, encompasses two objectives, often seen as contradictory: on the one hand to reduce greenhouse gas emissions (by planting trees), whilst contributing on the other hand to the socio-economic development of the communities affected by climate change, thus getting them genuinely interested in maintaining the reforested areas. The Trafigura Foundation has pledged support over four years (2009-2012) to Planète Urgence's programmes in Indonesia and in Mali.

#### Case Study

#### **Planète Urgence**

Since 2006 Planète Urgence has led reforestation programmes in Mali and Indonesia, reinforcing the agro forestry capacities of local communities. Thanks to the support of the Trafigura Foundation, as well as individual donors and additional institutional funding, the realistic objective is to plant six million trees by 2012, enabling the local communities involved in these programmes to enjoy the nutritional and economic benefits provided by a forest that will then be more valuable living than cut down.

The Trafigura Foundation began a four-year partnership with Planète Urgence in 2009. "The first results of our association were seen through the mobilization of the populations during the planting period," said Planète Urgence Director General Hervé Dubois.

In Indonesia, the aim is to restore the mangrove belt in North Sumatra, which has been devastated by intensive human agro-fishery activities. In addition, and to prevent further destruction of the replanted mangrove trees, training and support to develop local shrimpfarming activities are undertaken, with a special emphasis on the long-term compatibility with the reforestation programme. A total of 1,100 hectares, 90km of coastline and the 30,000 local inhabitants are covered by the programme.

In Mali, although the biophysical characteristics and the socio-economic context are quite different, the project pursues its reforestation goals along similar lines. Trees are planted and agricultural development support is provided, with the primary aim of contributing to the improvement of the communities' living conditions and to their economic development.

"The Trafigura Foundation and Planète Urgence share the values of humanism and the profound belief that communities, despite unfavourable circumstances, bear within themselves the potential to overcome them," said Hervé Dubois. "These values are expressed in concrete and effective projects carried out by the communities themselves in the countries most in need."

"In addition, over and above financial support our partnership with the Trafigura Foundation has put us in touch with the other associations that the Foundation supports around the world and these contacts will create valuable synergies for years to come."



## Health & Disability

#### The National Autistic Society (NAS), United Kingdom

The NAS is the UK's leading charity for people affected by autism. It has more than 17,000 members nationwide and provides a range of advice, information, support and specialised services to 100,000 people each year. The Funding Agreement with the NAS was signed in March 2008 to support the NAS Autism Helpline. It covers a three-year period (2008 to 2010), with a total pledge by the Trafigura Foundation of almost £1.5 million.

The funding enabled the NAS to make significant developments to the helpline service, which currently assists over 60,000 callers a year. As a result of the Trafigura Foundation's support, the NAS has been able to provide advice and support to a greater number of callers and deliver technological improvements that makes it easier to target and assist young people with autism via instant messenger and SMS text services.

Further to the Autism Helpline support, the Foundation, in cooperation with the Trafigura London Charity Committee, has also supported the NAS's Befriending Scheme, a programme which recruits and trains volunteers to support people with autism or Asperger syndrome and their families.

#### **Demelza, United Kingdom**

Initiated by the London Charity Committee, an annual grant was pledged by the Trafigura Foundation in 2008 and 2009 to Demelza, a UK charity offering hospice and palliative care to children suffering from lethal diseases, as well as emotional support to their families. Our grant contributed to the refurbishment of the new children's hospice in Eltham, south-east London, as well as to specialised nursing staff costs.

#### Initiative Développement (ID), Lomé, Togo

Through a local organisation, the Centre de Réflexion et d'Initiatives pour la Promotion de la Santé (CRIPS), ID runs a care centre for people living with HIV/AIDS. As the public health system remains unfortunately under-resourced, most of the patients in Togo are taken care of by civil society and the NGO network. This particular programme, which we have been supporting since 2008, works in the Bé district in Lomé and offers HIV testing and screening, psycho-social support, nutritional aid, medical care and free access to treatment (supply of antiretroviral drugs).

Some 590 patients were cared for in 2009, including 350 women and 70 children. A total of 377 patients have received ARV treatment. ID's involvement also aims at giving CRIPS technical guidance, governance and management support, with a view to making this NGO self-sustainable and autonomous in the longer term. The Trafigura Foundation has steadily increased its contribution to this programme over three years (2008-2010).

#### The Phacokit Initiative, West Africa

Blindness as a result of cataract affects approximately one in every 100 people in most sub-Saharan African countries, worsening the already fragile socio-economic situation of the individual and impacting negatively on the status of the other family members, including the education of the children who have to take care of affected relatives. Developed by the University of Marseilles, a new technique of suture-less intra-ocular lens cataract surgery, also known as «phaco-alternative», is an efficient single-use kit-based method well adapted to African settings. It has attained excellent results in restoring sight, there is good suitability for high volume cataract surgery needs and it is well adapted to rough field conditions. Operated as a pilot project by a French NGO (Association Vidis) in close cooperation with the West African Health Organisation,

some 10 African eye-surgeons from Senegal, Gambia and Guinea Bissau were trained in 2009 and sight was restored to 900 people during eye-surgery campaigns in the rural areas of these countries.

The Trafigura Foundation contribution to this project in 2009 was used to bear the costs of 1,000 so-called "Phacokits" (the single-use pack with all the equipment necessary for one operation). Given the very positive results of this first pilot phase, the Foundation has renewed a pledge to supply another 3,000 kits in 2010 as the programme reaches its operational cruising speed.

#### **Other Health & Disability Donations**

The Victoria Cancer Council, Australia. This donation is made recurrently to this cancer-fighting charity as an In Memoriam gift in the name of Rhys Howton, one of our colleagues who died from cancer in 2007.





#### Case Study

#### **The National Autistic Society**

In 2009/10 The National Autistic Society's (NAS) Helpline, the UK's only nationwide helpline providing specialist support to all those directly affected by autism or Asperger syndrome, had over 61,000 enquiries, a 15 per cent increase from 2008/09.

"The fact that the Trafigura Foundation has funded two additional posts within the helpline has enabled us to meet that growing demand," said Emma Bolton, Head of Corporate Partnerships for the NAS. "We have also launched our Community Care service, and again this would not have been possible without Trafigura's support."

The association with the NAS, established two years ago, was the Trafigura Foundation's first UK funding agreement, building upon Trafigura's long-standing relationship with the NAS which has seen company employees taking part in fund-raising activities for the past five years.

"I think the fact that we've had such a long-standing relationship, firstly with Trafigura and then with the Trafigura Foundation, demonstrates that Trafigura really do want to make a difference," said Emma Bolton. "It's not just something they've set up as a publicity exercise. The length of support we've had from Trafigura shows they are committed to autism.

"And we're continuing to work with the London Charity Committee in getting people involved in our events. Paul Earland, Eric de Turckheim and William Lovett recently cycled from London to Germany in three days, alongside myself and Mark Lever, the NAS Chief Executive, and we also had six Trafigura employees representing us in this year's London Marathon. It's great for other companies to see that we have such significant funders taking part in our activities."

# Here are some comments from those who have benefited from these services



"Thank you for all your advice. I went back to my GP and he has agreed to refer me for evaluation. I am now on the waiting list and should be seen in the next two to three months. Thanks again."

"I eventually got a referral and now have a formal diagnosis. Again, I'd just like to say how grateful I am for your help." "I received a lot of practical advice regarding residential placements which I was able to forward to my son's psychiatrist and social worker. They finally realised that placing him in a hostel was not appropriate. Hallelujah! Now we are making some progress. I cannot thank you enough."

"Your information helped me to a successful claim, and I now receive carer's allowance as well, which all goes to make a better life for my little boy."



### Rural Development

#### **Andean Communities, Peru**

In Peru, the Trafigura Foundation works in close cooperation with the Fundación Integración Comunitaria (FIC), a foundation established in Peru jointly by the Peruvian Trafigura entities. The FIC's objective is to provide support and assistance to the impoverished communities in the regions where these entities operate. The Trafigura Foundation committed a total of just over US\$240,000 to the activities of the FIC in 2009. Added to the US\$617,500 donated directly to the FIC by the Trafigura entities in Peru, the total contribution of the Trafigura Group in 2009 was US\$857,500.

The programmes supported mostly target the rural communities in the Andes in the fields of education, agricultural and livestock development, irrigation, income-generating activities and health and dental care. Some educational and social activities for children from the low-income communities of Callao, Lima's industrial harbour, have also been undertaken by the FIC.

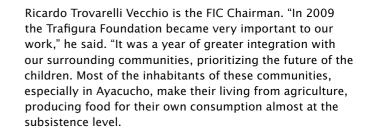
#### The Reo Dam. Burkina Faso

Begun in 2008, this project entailed the construction of a dam of 64,000m3, serving a rural community of over 8,000 people, to collect and retain water during the rainy season, enabling the underground water table to store it throughout the year for agricultural purposes. Four deep wells were also dug in order to provide water to remote places of the region. The work, carried out by a local contractor under the supervision of the local authorities, was completed during the summer of 2009. Further to the main construction work, a top-up donation was granted for planting trees and making erosion-preventing landscape arrangements in the dam's downstream part. The total amount contributed by the Trafigura Foundation to this project over 2008 and 2009 was  $\Box$ 420,000.

In November 2009, the Trafigura Foundation mandated a socio-economic, agricultural and technical evaluation of the project to quantify its impact on the community. Results of this evaluation have shown a positive outcome, whilst raising awareness of the need for a close follow-up given the risks of poor maintenance and silting of the construction. The Foundation will thus look at some preventative actions in this regard in the coming years.

#### Fundación Integración Comunitaria (FIC)

Nowhere is the Trafigura Group's philosophy of staff involvement with philanthropic activities more apparent than in Peru, where the Fundación Integración Comunitaria (FIC) was established four years ago directly by Trafigura's Peruvian mining and industrial entities. The FIC provides social support to the communities surrounding Trafigura's operations. For its part, the Trafigura Foundation supports the FIC with financial and technical assistance in social projects developed mostly in very poor areas around Catalina Huanca mine in Ayacucho and Condestable mine, south of Lima.



"Collaboration with the Trafigura Foundation has allowed the FIC to implement a series of projects that prioritize food security, mobile health campaigns, supportive education and the promotion of production projects. In this way the beneficiaries, who are mainly the villagers and their families, have been gradually improving their living conditions and quality of life and have a new perspective on building their future, especially for their children."

And talking of the future, there is plenty of scope for the Trafigura Foundation in other areas in Peru, as Willy Contreras López, the FIC Vice-Chairman and General Manager, explains. "The Trafigura Foundation has great potential to help, with so much experience of social problems in other countries where it provides support," he said. "They are already involved in rural and communal technology in other countries, such as the generation of biogas from organic waste, and these are things which we know could be of great benefit to certain sections of society in Peru.

"There are also many other fields to explore in order to serve the needs of the communities we work for and further collaboration with the Trafigura Foundation will help us to make really great strides in this direction. With the Trafigura Foundation we share the values of solidarity, cultural sensitivity, commitment, responsibility, tolerance and a willingness to serve."





### **Social Inclusion**

#### Crisis, London, United Kingdom

Crisis is a charity specialising in care for single homeless people, offering a variety of services in education, employment, housing and general well-being, as well as homelessness-prevention programmes. These services are being provided in so-called "Skylight Centres", in different locations in the United Kingdom. Initiated by the London office Charity Committee, the Trafigura Foundation pledged support to Crisis during 2009 and 2010 for their London Skylight Centre.

#### Cascos Verdes, Buenos Aires, Argentina

Cascos Verdes ("Green Helmets") is an Argentinean non-profit organisation dedicated to raising environmental awareness through the implementation of socially inclusive programmes. Their aim is to achieve the integration of disabled youths into the country's social framework through a number of programmes. The young people, mostly suffering from Down syndrome, are trained over two years in environmental care, so as to ultimately turn them into environmental educators. They tour schools and companies on the outskirts of Buenos Aires in order to sensitise their audience and show them how to care for the environment in daily life. In addition, through special exhibitions, events and communication campaigns, Cascos Verdes strives to create a link between the disabled young adults and Argentinean institutions, companies and foundations, promoting in particular the creation of jobs for disabled youths.

Through this highly innovative approach, Cascos Verdes contributes to changing fundamentally the way mentally disabled young people are viewed by society at large, whilst raising awareness about the environment and how to safeguard it. The Trafigura Foundation is supporting Cascos Verdes during 2009 and 2010.

#### Camarada, Geneva, Switzerland

Camarada is a non-profit association created in 1982 with the aim of welcoming and providing specific training to migrant women. Their cultural up-rooting, sometimes worsened by a low education level, makes their integration into the Geneva community a critical issue. The women can come to Camarada with their young children, who play in the "Children's Place" surrounded by child care professionals while the mums take part in various workshops. Women have the choice to participate in different classes, from French lessons to sewing or serigraphy courses. They also receive special training in Swiss culture and customs. Camarada is among the very few charities looking after this particular section of the population in Geneva.

The Trafigura Foundation has made a three-year pledge to Camarada (2009-2011) and an additional grant has been pledged in 2010 to support the opening of a second centre in Geneva, the first one having reached its capacity.

#### **Other Social Inclusion Donations**

- Chouett'Portrait, France. A project in which some
  15 adolescents with social difficulties prepare and conduct
  interviews of elderly people in a French rural community,
  close to Geneva. The underlying idea is to bridge
  generations, but it also helps to attune the youngsters to
  teamwork, achievement, responsibility and dedication.
  The stories and testimonies collected have been taped under
  professional supervision and edited as DVDs. They have also
  been presented during the local art/cultural summer festival.
- Chantiers du Père Ceyrac, India. For a house-construction project in Tamil Nadu province, India, for the "untouchables".
- The Fachstelle Behinderung & Sexualität (FABS), Switzerland. FABS' purpose is to provide support to women in Switzerland who are victims of abuse, and in particular to women who are physically and/or mentally challenged. The Trafigura Foundation supported FABS as "Main Sponsor" for all three of their charity concerts in Switzerland in 2009.



#### **Cascos Verdes**

The Trafigura Foundation is supporting the work of Cascos Verdes in Argentina for an initial two-year period. Here are three testimonies of how the Foundation is making a difference, the first from Cascos Verdes itself, and then two more from disabled youngsters who are benefiting from the programme.

#### Javier Ureta Saenz Peña, President, Cascos Verdes

"The support of the Trafigura Foundation has allowed us to put 40 young people with intellectual disabilities through college, and they in turn have helped to educate more than 3,000 schoolchildren in environmental care. Our partnership with the Trafigura Foundation has also enabled us to develop and strengthen the structure of our organisation, and so to plan a better projection and expansion of our projects. We want to thank the Trafigura Foundation for all the support we have got from them because it will allow us to run new projects in 2010 in which more young people with disabilities can participate."

#### Francisco Bulit, Environmental Educator

"When I was told I would have the opportunity to go to university I was thrilled, because I had dreamed about it many times. Therefore, when I was told it was serious I could not believe it and I told all my friends. What I like the most about coming to school is learning about the environment and being able to teach others about it. Also, it's great to inform people on how to avoid contamination of the air, water and soil. We will help people to acknowledge how to take care of the environment. I want to tell those people who do not care for the environment not to throw trash on the street."

#### Pilar Teste, Environmental Educator

"This is the first time I am going to college. I like the place, my schoolmates, the people that help and the teachers. In school, I learn a lot about the environment. It makes me sad when people do not take care of the place they live in, when they throw trash anywhere and waste water. We are taught how to take care of the Earth we live in, others live in and future generations will live in. I hope many young people can pursue this course."





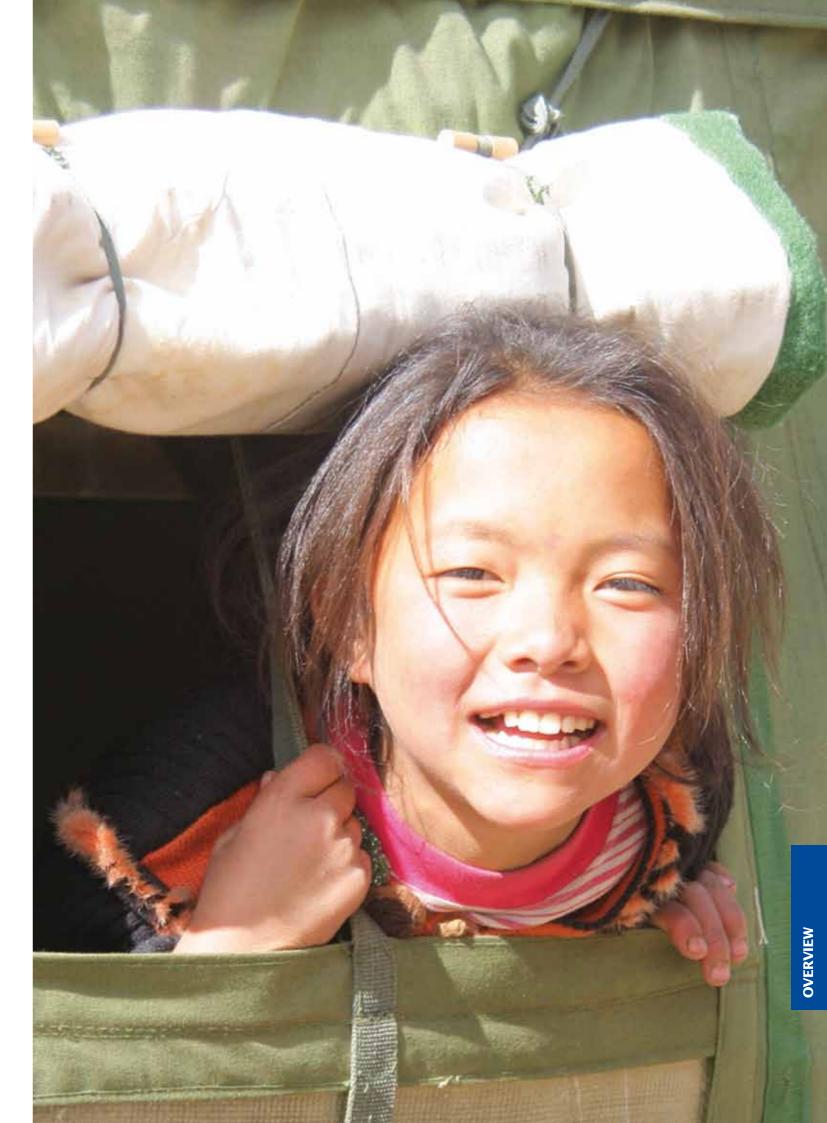
### **Post-Disaster Recovery**

#### **Habitat Reconstruction, Peru**

Managed directly by the Fundación Integración Comunitaria (FIC) Peru, the reconstruction programme of houses for the victims of the August 2007 earthquake which hit Peru, leaving scores of people without a house, continued throughout 2009. The programme's target is the construction and rehabilitation of more than 1,000 dwellings in the Andean communities of Cañete and Chincha. By the end of 2009 almost 300 houses had been rebuilt or were currently under construction. The Peruvian entities of the Trafigura Group have committed more than US\$1,330,000 to this special project over a four-year period (2008-2010).

#### Community Centre in a Resettlement Area, Sichuan Province, China

Beginning in 2008 as a response to the May 2007 earthquake that struck the Sichuan province in China, this project aims at establishing a community centre in the resettlement area of Luoshui City, which currently hosts some 5,000 people. Our support covers the construction costs for the community centre, as well as the community services that take place there. The initial work on the centre began during summer 2009. In the meantime, the community services are taking place in a provisional building within the resettlement area. These services have been tendered to specialised Chinese charities and cover a number of fields such as handicraft workshops for women, family education and social care, rehabilitation services for disabled children and adolescents and support to the elderly. The Trafigura Foundation has made a total commitment to this programme of US\$425,000 from 2008-2010.



## **LOOKING AHEAD**

#### Reaching out for true sustainability

The year 2009 was full of significant achievement for the Trafigura Foundation, contributing to numerous endeavours in a wide variety of fields in all parts of the world. Over 4.7 million US dollars have been granted during the year to charitable programmes, all of it within the traditional framework of donations, and this is as it should be: the vast majority of donors in the world still operate in this way, and rightfully so. Nevertheless, interesting recent developments in the philanthropic world offer innovative ways to support social projects, using other approaches apart from "just giving".

"Sustainability" has, for the last two or three decades, been a buzzword in the world of development. There is hardly a charity in the world that would not claim its programmes were designed from the outset to be sustainable. Certainly such statements are generally made in good faith, and most serious and reliable non-profit organisations are genuinely striving to make sustainability one of the results of their projects. But the reality is that, in most cases, it remains entirely reliant upon the financial input of the donors. If the financial support were to cease it is highly likely that the very existence of the programme would be jeopardized.

True sustainability is only achievable when a social venture starts to become less dependent upon external funding. Social enterprises - basically profit-making initiatives pursuing genuine social purposes - are among the innovative approaches which come as close as possible to true durability. Given the profit-making nature of such ventures, the relationship with the financial supporter ("donor" is not appropriate any more) changes drastically as the support may take the form of investments or loans rather than simple donations. As a consequence increased attention must be given to the project's financial management to ensure that the profits are used to serve the core social purpose of the endeavour and not distributed as dividends. But the very purpose of the philanthropist's support does not

fundamentally change: it remains driven by the will to contribute disinterestedly to the improvement and development of the living conditions of a particular vulnerable community.

The Trafigura Foundation regards the field of "Social Entrepreneurship" as a promising one as it meets several of its key selection criteria: sustainability, high impact, long-lasting results and, last but not least, the restoration of dignity to beneficiaries who receive durable and reliable services. In some cases it could even lead to a job, and hence a regular income, greater opportunities for educating their children and accessing health care. The Foundation will be taking its first steps in this direction as early as 2010, mostly through non-interest bearing loans to social enterprises. If initial results meet our expectations then we will expand our involvement in these schemes.

But these new ventures will certainly not be at the expense of our traditional, donation-based partnerships. We appreciate that, in many situations, these approaches remain very valid and relevant and that many vulnerable communities still depend on the community of donors such as ourselves for the improvement of their lives. We are, and will remain, committed to continuing our support for all of our partners in such endeavours.

Vincent Faber

Executive Director, Trafigura Foundation

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